

Extranet Collaboration Manager

Professionally manage
your SharePoint
Extranet and Users



**Don't open SharePoint to
the extranet without it!**

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Agenda

- ❖ SharePoint Solutions overview
- ❖ The product suite
- ❖ What's the problem (with SharePoint extranets)
- ❖ What's the solution (Extranet Collaboration Manager)
- ❖ Pricing, licensing, and how to get started



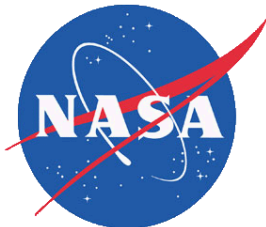
Corporate and Product Overview

- ❖ Headquartered in Nashville, TN since 2003
- ❖ Among the largest MOSS training providers in the US
- ❖ **Only Tennessee facility 100% dedicated to SharePoint training!**
- ❖ Over 700 software clients worldwide
- ❖ 400 live installations of ExCM
- ❖ ExCM voted **Editor's Best** by Windows IT Pro Magazine in 2007
- ❖ Recommended by Microsoft

Representative Clients



Microsoft®



BAKER DONELSON
BEARMAN, CALDWELL & BERKOWITZ, PC



FedEx®



Guaranty
BANK



Microsoft
GOLD CERTIFIED
Partner

Additional Products



Alert Manager extends the popular alerting feature in SharePoint, for instance by allowing for more granular alert control, custom alert templates, and management of alerts from one central location.

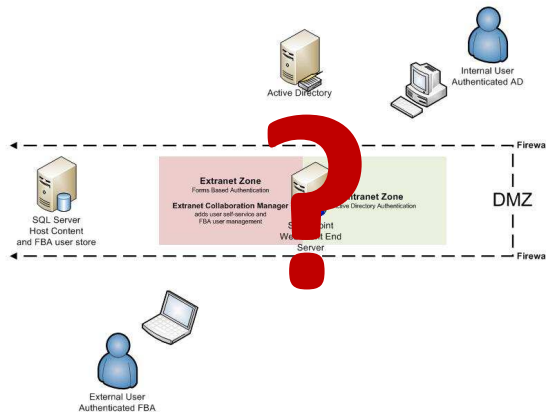


Site Provisioning Assistant ensures consistent and uniform creation of sites. Users request new sites which automatically get provisioned upon approval from administrators or through MOSS workflow.

Extranet challenges and problems



Security: where to store external user accounts



Unfriendly login scares inexperienced users.
Helpless error messages leave them stranded.

You are not authorized to view this page

You do not have permission to view this directory or page using the credentials that you supplied because your Web browser is sending a WWW-Authenticate header field that the Web server is not configured to accept.

Please try the following:

- Contact the Web site administrator if you believe you should be able to view this directory or page.
- Click the [Refresh](#) button to try again with different credentials.

HTTP Error 401.2 - Unauthorized: Access is denied due to server configuration. Internet Information Services (IIS)

Technical Information (for support personnel)

- Go to [Microsoft Product Support Services](#) and perform a title search for the words **HTTP** and **401**.
- Open **IIS Help**, which is accessible in IIS Manager (inetmgr), and search for topics titled **About Security**, **About Authentication**, and **About Custom Error Messages**.

No self-service to fix simple login problems!
Tedious administration slows down IT



The Solution: Extranet Collaboration Manager

Increased Extranet Security

- ✓ Extranet user accounts are stored in e.g. a SQL database
- ✓ Active Directory is not exposed to the outside world
- ✓ Extranet user auditing capabilities and logs
- ✓ New user accounts can require verification and approval before activated
- ✓ Accounts can auto-expire after inactivity, lack of password updating

Better Service for Extranet Users

- ✓ Forms-based logon page with incorporated site design
- ✓ Self-service features, including password reset, update profile, etc.

Seamless Internal Administration

- ✓ Delegated extranet user administration; freeing up IT resources
- ✓ Invite new users to join the SharePoint extranet
- ✓ Self-registration for new users; custom registration pages



ExCM Enterprise Edition Additional Features Overview

Site Provisioning

- ✓ SharePoint users request new sites
- ✓ Custom “questionnaire” prompts for site type, usage, duration, etc.
- ✓ No “tough questions” like *Choose Web Application*

Approval and Auditing

- ✓ Site requests are reviewed by appointed administrators
- ✓ Approval process can be part of MOSS workflow system
- ✓ Ensures intact site taxonomy and no duplicated efforts

Avoiding Site Anarchy and Confusion

- ✓ No “locking-down SharePoint” to avoid sites mushrooming
- ✓ Provide a truly collaborative environment for all users
- ✓ Minimize confusion about where to create and share content
- ✓ Maximize the SharePoint investment



Pricing and Licensing



Standard Edition:

\$2,995 per web front-end server

Annual Maintenance: 20%

Remote Installation Service:
\$900 (flat rate per server)



+



Enterprise Edition:

\$5,995 per web front-end server

Annual Maintenance: 20%

Remote Installation Service
(ExCM only): \$900 (flat rate)

Maintenance includes new product releases and unlimited technical support via email, Monday-Friday, and 3 priority requests by phone 24x7x365. Mandatory first year only, optional subsequent years.

Next Steps

For more information on the software products from SharePoint Solutions, training or consulting, please contact:

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